|          | BWINC Calendar Tearry Overview  |
|----------|---|
| January  | <u>Weekdays</u>   |
|          | Nature in the City lessons take place Mon – Fri with the exception of; 1/2/17; 1/16/17 and 1/30/17. |
|          | Important Dates   |
|          | 14 <sup>th</sup> : Winter Farmer's Market at BWNC 10:00 AM – 1:00 PM                                |
|          | 16 <sup>th</sup> : MLK Day Vacation Camp  |
|          | 21 <sup>st</sup> : Traditionally dates reserved for public programs                                 |
|          | 28 <sup>th</sup> : Traditionally dates reserved for public program                                  |
|          | Programs and Events   |
|          | NITC  |
|          | Sponsorships for 2017-2018 school year  |
|          | Mother's Day Garden Tour  |
|          | Event goes up on DoubleKnot; promote in e-blasts  |
|          | Committee begins to meet  |
|          | Plantasia   |
|          | Check-in with Sue Jones; committee may begin to meet.   |
|          | Mailings/E-Blasts   |
|          | Thank you notes from annual appeal gifts  |
|          | Camp, NITC, Program e-blasts  |
|          | <ul> <li>*Membership renewals should be phone calls and/or emails via DoubleKnot</li> </ul>         |
| February | Weekdays  |
|          | Nature in the City lessons take place Mon – Fri with the exception of; 2/20/17 – 2/24/17.           |
|          | Important Dates   |
|          | 11 <sup>th</sup> : Winter Farmer's Market at BWNC 10:00 AM – 1:00 PM                                |
|          | 18 <sup>th</sup> : Traditionally dates reserved for public programs                                 |
|          | 20 <sup>th</sup> – 24 <sup>th</sup> : February Break Camp   |
|          | 25 <sup>th</sup> : Traditionally dates reserved for public program                                  |
|          |   |
|          |   |

## **BWNC Calendar – Yearly Overview**

|       | Programs and Events  |
|-------|--|
|       | NITC   |
|       | <ul> <li>Sponsorships for 2017-2018 school year</li> </ul>   |
|       | Work with Becky Wilson to look at school/library/field trip/NITC programming and staffing for March - June   |
|       | Mother's Day Garden Tour   |
|       | Event goes up on DoubleKnot; promote in e-blasts   |
|       | Committee meets  |
|       | Secure necessary insurance certificates from CH Insurance  |
|       | Hand out Mother's day tix to board members to sell   |
|       | Plantasia  |
|       | Check-in with Sue Jones; committee may begin to meet.  |
|       | Mailings/E-Blasts/Marketing  |
|       | Thank you notes from annual appeal gifts   |
|       | Camp e-blasts; prepare for Early Bird Registration for Summer Camp   |
|       | <ul> <li>Stacy to talk with TWC about tv psa's for Summer Camp</li> </ul>  |
|       | <ul> <li>Membership renewals should be phone calls and/or emails via DoubleKnot</li> </ul>   |
| March | Weekdays   |
|       | Nature in the City lessons take place Mon – Fri  |
|       | Important Dates  |
|       | 11 <sup>th</sup> : Winter Farmer's Market at BWNC 10:00 AM – 1:00 PM   |
|       | 18 <sup>th</sup> : Traditionally dates reserved for public program   |
|       | 25 <sup>th</sup> : Traditionally dates reserved for public program   |
|       | Programs and Events  |
|       | NITC   |
|       | Sponsorships for 2017-2018 school year   |
|       | <ul> <li>Work with Becky Wilson to look at school/library/field trip/NITC programming and staffing for March - June</li> </ul>                                       |
|       | <ul> <li>Becky, Stacy and new ED will need to schedule a meeting with Madison Quinn from Save The Rain to discuss programming, partnership and marketing.</li> </ul> |
|       | Mother's Day Garden Tour   |

|       | Event goes up on DoubleKnot; promote in e-blasts   |
|-------|--|
|       | Committee begins to meet   |
|       | Plantasia  |
|       | <ul> <li>Check-in with Sue Jones; committee may begin to meet.</li> </ul>  |
|       | encek in with suc solies, committee may begin to meet.   |
|       | Mailings/E-Blasts/Marketing  |
|       | <ul> <li>Thank you notes from annual appeal gifts</li> </ul>   |
|       | <ul> <li>Camp, NITC, Program e-blasts; Early Bird Camp Registration for Summer Camp</li> </ul>                   |
|       | <ul> <li>Membership renewals should be phone calls and/or emails via DoubleKnot</li> </ul>                       |
|       | **Overlook editorial meetings take place to plan programming from May – August 2017                              |
| April | <u>Weekdays</u>  |
|       | <i>Nature in the City</i> lessons take place Mon – Fri with the exception of; $4/14/17 - 4/21/17$ .              |
|       | Important Dates  |
|       | 8 <sup>th</sup> : Winter Farmer's Market at BWNC 10:00 AM – 1:00 PM  |
|       | 17 <sup>th</sup> – 21 <sup>st</sup> : Spring Break Camp  |
|       | 22 <sup>nd</sup> : Traditionally dates reserved for public program   |
|       | 29 <sup>th</sup> : Traditionally dates reserved for public program   |
|       | Programs and Events  |
|       | NITC   |
|       | <ul> <li>Sponsorships for 2017-2018 school year</li> </ul>   |
|       | Work closely with Becky Wilson on tracking Save the Rain hours for staff so that BWNC can periodically invoice   |
|       | Onondaga County's Dept. of WEP.  |
|       | <ul> <li>3<sup>rd</sup> Grade Stream Exploration at Furnace Brook (City of Syracuse park) takes place</li> </ul> |
|       | Mother's Day Garden Tour   |
|       | Start to track Mother's Day online ticket sales  |
|       | Promote in e-blasts  |
|       | Committee meets  |
|       | Continue to secure volunteers  |
|       | Plantasia  |
|       | Check-in with Sue Jones for committee updates.   |
|       |  |

| <ul> <li>Marketing is very heavy this<br/>Plantasia</li> <li>Marketing is also very heavy</li> </ul>  |  |
|---|--|
| Marketing is very heavy this<br>Plantasia     Marketing is also very heavy     Membership renewals shoul     May <u>Weekdays</u><br>Nature in the City lessons take place <u>Important Dates</u><br>14 <sup>th</sup> : Mother's Day Garden Tour at Sy<br>20 <sup>th</sup> : Traditionally dates reserved for  | l appeal gifts   |
| Plantasia         • Marketing is also very heavy         • Membership renewals shoul         May         Weekdays         Nature in the City lessons take place         Important Dates         14 <sup>th</sup> : Mother's Day Garden Tour at Sy         20 <sup>th</sup> : Traditionally dates reserved for   | egistration for Summer Camp ends on April 30 <sup>th</sup> .                         |
| Marketing is also very heavy     Membership renewals shoul     May <u>Weekdays</u> Nature in the City lessons take place <u>Important Dates</u> 14 <sup>th</sup> : Mother's Day Garden Tour at Sy     20 <sup>th</sup> : Traditionally dates reserved for   | s time of year due to Save the Rain PR obligations, Camp, Mother's Day and           |
| Membership renewals shoul     May <u>Weekdays</u> Nature in the City lessons take place <u>Important Dates</u> 14 <sup>th</sup> : Mother's Day Garden Tour at Sy     20 <sup>th</sup> : Traditionally dates reserved for  |  |
| MayWeekdays<br>Nature in the City lessons take placeImportant Dates<br>14th: Mother's Day Garden Tour at Sy<br>20th: Traditionally dates reserved for   | y due to public programs needing to be added online, web updates and DoubleKnot.     |
| Nature in the City lessons take place<br>Important Dates<br>14 <sup>th</sup> : Mother's Day Garden Tour at Sy<br>20 <sup>th</sup> : Traditionally dates reserved for  | d be phone calls and/or emails via DoubleKnot  |
| Important Dates<br>14 <sup>th</sup> : Mother's Day Garden Tour at Sy<br>20 <sup>th</sup> : Traditionally dates reserved for   |  |
| 14 <sup>th</sup> : Mother's Day Garden Tour at Sy<br>20 <sup>th</sup> : Traditionally dates reserved for  | Mon – Fri  |
| 20 <sup>th</sup> : Traditionally dates reserved for   |  |
|   |  |
| 27 <sup>th</sup> : Traditionally dates reserved for   |  |
|   | public program   |
| Programs and Events<br>NITC   |  |
| Sponsorships for 2017-2018  | school year  |
|   | son on tracking Save the Rain hours for staff so that BWNC can periodically invoice  |
| Onondaga County's Dept. of  |  |
|   | n at Furnace Brook (City of Syracuse park) takes place                               |
|   | Science Song and Dance Man typically comes to BWNC the Thurs & Fri before            |
| Memorial Day.   | selence song and barree than typicarly comes to burre the mars a miserore            |
| <ul> <li>Will rent a car to get from</li> </ul>   | um school to school.   |
|   | with Patty Weisse and George Thomas.   |
|   | rs are usually with Billy B. for all 4 NITC concerts as he needs help setting up and |
| taking down his equipm  |  |
| - · · ·   | les all 4 of the Billy B. concerts with SCSD.  |
| Mother's Day Garden Tour  |  |
| Start to track Mother's Day of the start to tt | online ticket sales  |
| Promote in e-blasts   |  |
| Committee meets   |  |
| Continue to secure voluntee   | rs   |

|      | Plantasia  |
|------|--|
|      |  |
|      | Check-in with Sue Jones for committee updates.   |
|      |  |
|      | Mailings/E-Blasts/Marketing  |
|      | Thank you notes from annual appeal gifts   |
|      | • E-Blasts   |
|      | • Marketing is very heavy this time of year due to Save the Rain PR obligations, Summer Camp Marketing,                        |
|      | Mother's Day and Plantasia   |
|      | <ul> <li>Membership renewals should be phone calls and/or emails via DoubleKnot</li> </ul>                                     |
|      |  |
|      | Other  |
|      | <ul> <li>Tom begins to line up Summer Camp counselors, Teen Volunteers and the necessary training sessions for camp</li> </ul> |
|      |  |
|      | Field trips begin to be on-site at BWNC  |
| June | Weekdays   |
|      | Nature in the City lessons take place Mon – Fri  |
|      | Important Dates  |
|      | First weekend in June: Olde Home Days in Marcellus (BWNC typically has a booth for camp)                                       |
|      |  |
|      | First weekend in June may be the plant sale  |
|      | 17 <sup>th</sup> : Traditionally dates reserved for public programs  |
|      | 24 <sup>th</sup> : Traditionally dates reserved for public program   |
|      | Programs and Events  |
|      | NITC   |
|      | Sponsorships for 2017-2018 school year   |
|      | <ul> <li>NITC contract typically come to BWNC at the end of June depending on the SCSD board meeting date</li> </ul>           |
|      |  |
|      |  |
|      | Start pulling together ROI packets for sponsors  |
|      | Work closely with Becky Wilson on tracking Save the Rain hours for staff so that BWNC can periodically invoice                 |
|      | Onondaga County's Dept. of WEP.  |
|      | • 3 <sup>rd</sup> Grade Stream Exploration at Furnace Brook (City of Syracuse park) takes place                                |
|      | Mother's Day Garden Tour   |
|      | Wrap up any outstanding items from Mother's Day Garden Tour  |

|      | <ul> <li>Hold wrap up meeting</li> <li>Pull together financial report for board scorecard (money from Mother's Day should be moved over for June)</li> </ul> |
|------|--|
|      | • Puil together mancial report for board scorecard (money nom wother's bay should be moved over for june)  |
|      | Plantasia  |
|      | • Event is held in either May or June. If held in May, pull together financial report for board scorecard.   |
|      | Check with Sue Jones on the Plant Sale date  |
|      | Grants   |
|      | CNY Community Foundation traditionally has a grant application for Community Grants due the last Friday in June.   |
|      | Begin to work on the County Funding application at the beginning of June. This will take time!   |
|      | Mailings/E-Blasts/Marketing  |
|      | Thank you notes from donations   |
|      | Camp, NITC, Program e-blasts   |
|      | <ul> <li>Membership renewals should be phone calls and/or emails via DoubleKnot</li> </ul>   |
|      | Other  |
|      | <ul> <li>BWNC typically has many field trips scheduled in May and June on-site at BWNC</li> </ul>  |
|      | <ul> <li>Mid-Year reviews for staff (goal to schedule them in June)</li> </ul>   |
|      | Tom is lining up camp counselors and teen volunteers for Summer Camp   |
|      | CPR/First Aid & AED training is scheduled for all staff and camp counselors  |
| July | Summer Camp  |
|      | July 10 <sup>th,</sup> 2017 – September 1, 2017  |
|      | Camp is Monday – Friday from 10:00 AM – 3:00 PM  |
|      | Before Care starts at 8:00 AM and runs until the beginning of camp   |
|      | After Care starts at 3:00 PM and runs until 5:00 PM     **Tam and at least 1 other PM/NC amplement and at the an aite for both hefere and after and          |
|      | <ul> <li>**Tom and at least 1 other BWNC employee needs to be on-site for both before and after care</li> </ul>  |
|      | Programs and Events  |
|      | NITC   |
|      | Sponsorships for 2017-2018 school year   |
|      | Review NITC contract if it has been sent to BWNC   |
|      | If there is funding available, start discussing which schools will be assessed for the following year  |
|      | Continue pulling together ROI packets for sponsors   |

|        | Start planning the NITC Kick-Off Breakfast with SCSD and NITC staff   |
|--------|---|
|        |   |
|        |   |
|        | <u>Grants</u>   |
|        | County Funding Application  |
|        | <ul> <li>Is always due right before 4<sup>th</sup> of July weekend.</li> </ul>  |
|        | • This application always takes at least 24 hours to put together (24hrs of focused grant time, not 1 day)                |
|        | Mailings/E-Blasts/Marketing   |
|        | Thank you notes from donations  |
|        | Camp, NITC, Program e-blasts  |
|        | Editorial meeting for the Overlook happens in either July or August to begin building programming and events for          |
|        | September – December  |
|        | Membership renewals should be phone calls and/or emails via DoubleKnot  |
| August | Summer Camp   |
|        | July 10 <sup>th,</sup> 2017 – September 1, 2017   |
|        | <ul> <li>Camp is Monday – Friday from 10:00 AM – 3:00 PM</li> </ul>   |
|        | <ul> <li>Before Care starts at 8:00 AM and runs until the beginning of camp</li> </ul>                                    |
|        | After Care starts at 3:00 PM and runs until 5:00 PM   |
|        | <ul> <li>**Tom and at least 1 other BWNC employee needs to be on-site for both before and after care</li> </ul>           |
|        | Programs and Events   |
|        | NITC  |
|        | Sponsorships for 2017-2018 school year  |
|        | Review NITC contract if it has been sent to BWNC  |
|        | <ul> <li>If there is funding available, start discussing which schools will be assessed for the following year</li> </ul> |
|        | Continue pulling together ROI packets for sponsors  |
|        | Start planning the NITC Kick-Off Breakfast with SCSD and NITC staff   |
|        | Mailings/E-Blasts/Marketing   |
|        | Thank you notes from donations  |
|        | Camp, NITC, Program e-blasts  |

|           | Editorial meeting for the Overlook happens in either July or August to begin building programming and events for   |
|-----------|--|
|           | September – December. If the editorial meeting happens in July, August will be spent building the newsletter and   |
|           | scheduling programs  |
|           | <ul> <li>Membership renewals should be phone calls and/or emails via DoubleKnot</li> </ul>                         |
| September | Weekdays   |
| -         | Nature in the City lessons start back up towards the end of the month  |
|           | Important Dates  |
|           | 23 <sup>rd</sup> : Traditionally dates reserved for public programs  |
|           | 30 <sup>th</sup> : Traditionally dates reserved for public program   |
|           | Fundraising  |
|           | • A very strong push is needed to secure NITC funding. Much of it always comes at the end of the summer/early fall |
|           | Begin working with Stacy and Tom on BWNC's Annual Appeal   |
|           | Other  |
|           | • Many members of the education team take week long vacations in September as it is the only down time many of     |
|           | them will have between the end of Summer Camp and beginning of NITC  |
|           | <ul> <li>Overlook will be mailed out in September with Sept – December programming</li> </ul>                      |
| October   | Weekdays   |
|           | Nature in the City lessons take place Mon – Fri  |
|           | Important Dates  |
|           | 21 <sup>st</sup> : Traditionally dates reserved for public programs  |
|           | 28 <sup>th</sup> : Traditionally dates reserved for public program   |
| November  | Weekdays   |
|           | Nature in the City lessons take place Mon – Fri  |
|           | Important Dates  |
|           | 18 <sup>th</sup> : Traditionally dates reserved for public programs  |
|           | 25 <sup>th</sup> : Traditionally dates reserved for public program   |
| December  | Typically a very slow month at BWNC, especially due to weather and NITC scheduling                                 |
|           | <ul> <li>Annual appeal money tends to come in along with year-end giving</li> </ul>                                |